



Center Plan

Pacific Workplaces - Cupertino

19925 Stevens Creek Blvd

Suite 100

Cupertino, CA 95014

Phone: (408) 973-7800

Fax: (408) 725-8885

www.PacificWorkplaces.com



Itemized service charges and bundled packages are per person, per month, unless indicated otherwise. All employees of each company must be on the same package.

| | | Discounted Service Packages | | |
|-----------------|------------------|-----------------------------|------------------|----------------------|
| Monthly Charges | Itemized Charges | Kick Starter Package | Standard Package | Full Support Package |
| | | (Most popular) | | (All inclusive) |

Bundled Packages

| Each User | | \$149 | \$249 | \$349 |
|------------------------|--|---------------|---------------|---------------|
| Package Discount Value | | \$168 savings | \$497 savings | \$883 savings |

Individual Services & Charges

| | | | | |
|--|--|--|---|---|
| Standard Office Furnishing Comfortable, functional, and flexible | \$95/standard \$69/workstation | Workstation | Standard Office | Standard Office |
| Beverage Service Hot beverages and filtered water for you and your guests | \$19 | Included | Included | Included |
| 1 Gig Network Usage & Wireless Connectivity (Fueled, Energized, or Turbo) | \$49 / \$79 / \$99 | Fueled Included | Energized Included | Turbo Included |
| Mail Service We collect and distribute your mail during business hours | \$79 | Included | Included | Included |
| Digital Mail Mail alerts/forwarding/scanning. We can forward, scan, or shred per your instructions. Charges for postage may apply. | \$49/month \$8/instance | | | Included |
| Meeting Rooms Day Offices: Baldwin, Braeburn: Honeycrisp, Pippin & Winesap: Cortland, Fuji & Gala: Empire Boardroom: | \$30/hr (1 credit) \$40/hr (2 credits) \$60/hr (3 credits) \$60/hr (3 credits) \$80/hr (4 credits) | First 6 Credits Free, then \$18 per credit | First 12 Credits Free, then \$18 per credit | First 24 Credits Free, then \$18 per credit |
| Member Resources Access to events, programming, and member portal | Priceless | Included | Included | Included |
| Telephone System Managed phone system and multi-featured phone set | \$49 | | Included | Included |
| Local Phone Number Access voicemail through email and receive as email attachment to your inbox | \$34 | | Included | Included |
| Call Answering Your calls are answered by our receptionist from 8:30am – 5:00pm PT – includes phone number | \$69 | | Included | Included |
| Call Patching Your call is transferred to any phone number in the U.S. | \$9 | | Included | Included |
| Call Screening Your calls are announced allowing you to choose which calls to accept. Must also have Call Patching. | \$19 | | Included | Included |
| eFax Receive faxes as email attachments to your inbox | \$12.95 | | | Included |
| Coast-to-Coast Call Answering Extended live answering from 5:30am – 8:30am PT | \$19 | | | Included |
| Unlimited Long Distance Unlimited throughout the USA | \$39 | | | Included |
| Black & White Copying / Printing | \$0.09/page | | | 200 Included |
| Color Copying / Printing | \$0.39/page | | | 200 Included |
| Scan to Email | \$0.04/page | | | Unlimited |
| Business Support Copying, catering arrangements, etc. | \$38/hr | | | |
| IT Services Remote Desktop, LAN, WAN, VLAN, VPN, and more | Starting at \$149/hr | | | |

Office Monthly Charge

Pacific Workplaces provides turnkey, fully serviced, on-demand offices with the infrastructure, technology, and support you need. You focus on your business, and we do the rest. You will have access to all the support resources you need on a cost-effective and pay-as-you-go basis. Cost-effective because you are sharing an infrastructure with many other tenants without waste, paying only a fraction of the cost necessary to acquire and implement these services. Pay-as-you-go, because you only pay for the services you use. In other words, we offer a unique Workplace-as-a-Service™ environment!

Rent charges vary from location to location depending upon size and term length, but always include:

- ✓ Professional business address
- ✓ 24/7 Access
- ✓ Janitorial Services
- ✓ Mail Services
- ✓ All utilities
- ✓ Café/Lounge with refrigerator, microwave, and dishwasher
- ✓ Member resources including community events and access to member portal
- ✓ Friendly onsite staff to assist you with administrative and support needs
- ✓ Access to a network of nearly 1,000 locations globally when in need of a touchdown workspace or meeting room through our sister company CloudVO.

Installation & Set Up Charges

| Installation Charges | Itemized Charges | Discounted Packages | | |
|----------------------|------------------|----------------------|------------------|----------------------|
| | | Kick Starter Package | Standard Package | Full Support Package |

Bundled Service Packages

| | | | | |
|-----------------------|--|------|-------|-------|
| Per User Installation | | \$99 | \$199 | \$199 |
|-----------------------|--|------|-------|-------|

Individual Services & Charges

| | | | | |
|------------------------|-------------|----------|----------|----------|
| Mail Installation | \$99 | Included | Included | Included |
| Internet Connectivity | \$65/user | Included | Included | Included |
| Telephone Installation | \$100/phone | N/A | Included | Included |
| Office Set-up | \$95 | Included | Included | Included |

Refundable Service Deposits

| | | | | |
|-----------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Key Deposit | \$50/user | \$50/user | \$50/user | \$50/user |
| Service Deposit | 1 month rent & fixed services | 1 month rent & fixed services | 1 month rent & fixed services | 1 month rent & fixed services |

Got The Need For Speed?

We provide fiber optic speeds up to 1 Gbps in most locations for seamless streaming and downloading!

We offer just the right speed to fit your needs. See our internet options below.

Fueled

100 Mbps*

\$49/mo per user



- Good for light activities such as checking email and web browsing
- Supports downloads of small to medium-sized files

Energized

150 Mbps*

\$79/mo per user



- Supports internet client-server applications, webinars, light streaming of audio/video
- VoIP Traffic (i.e. Skype)
- Heavy usage of Software-as-a-Service (SaaS) tools such as Salesforce CRM or Google Apps

Turbo

200 Mbps*

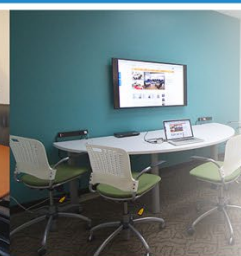
\$99/mo per user



- Frequent usage of collaboration & screen sharing services (Zoom & GoTo Meeting)
- Large file transfers, heavy streaming of audio, and medium usage of HD Video Conferencing
- Connecting to your Corporate HQ using VPN (Virtual Private Network)
- Frequent usage of online back-up services and cloud storage
- Web and application development

Need More Speed?

Upgrade to our Lightspeed or Warspeed Plans offering you up to 1 Gbps. Request a quote today!



| | Itemized Charges | Mail Plan | On-The-Go Office | V-Office Part-Time Office | V-Office Plus Part-Time Office |
|---|--|----------------|------------------|-----------------------------|--------------------------------|
| *All Services & Prices are Per User | | \$79/mo | \$149/mo | \$249/mo | \$349/mo |
| Mail Service** We collect your mail. Use our business address on your biz cards, web site, and marketing collateral | \$79/month | Included | Included | Included | Included |
| Blazing Internet Enterprise-grade internet in shared and private areas | Priceless | Included | Included | Included | Included |
| Member Resources Access to client portal and member events | Priceless | Included | Included | Included | Included |
| Beverage Service The libations in our café – caffeinated or not | \$19/month | Included | Included | Included | Included |
| Meeting Room Discounts Overage use invoiced at \$18 per credit for all memberships. | | Included | Included | Included | Included |
| Package Notification You are notified of courier items when they are delivered | \$6.00 per instance | | Included | Included | Included |
| Local Phone Number & Unified Messaging Includes voicemail, 24/7 auto attendant, with voicemail sent as WAV email attachment | \$34/month | | Included | Included | Included |
| Personalized Call Answering Your calls are answered by our receptionist according to your specifications from 8:30 AM to 5:00 PM PT | \$69/month | | Included | Included | Included |
| 20-Credit Bundle*** For access to day offices, meeting rooms and coworking space. Used in 1-hour increments. | \$169/month (\$139 add-on) | | | First 20 credits free/month | First 50 credits free/month |
| Digital Mail**** Mail Alerts, Forwarding & Scanning. We can forward, scan, or shred per your instructions. | \$49/month or \$8 per instance | | | | Included |
| Coast-to-Coast Call Answering Extended live answering from 5:30 AM to 5:00 PM PT | \$19/month | | | | Included |
| Call Patching Your call is transferred to any phone number in the U.S. | \$9/month | | | | Included |
| Call Screening Calls are announced. You choose which calls to accept. Must also have Call Patching. | \$19/month | | | | Included |
| 24/7 Access Anytime access to workspaces and meeting rooms | \$49/month | | | | Included |
| Directory Listing Your company name is listed on the lobby directory | \$29/month | | | | Included |
| Color Copying, Printing, & Scanning Use our color copier and networked printer | Scan \$0.04 B/W \$0.09 Color \$0.39 | | | | 200 pages free/month |
| Online Business Listing Add-on monthly charge to include 20-hours/month for part-time day office, directory listing, and unique suite number. | Mail Plan: \$199 V-Office: \$49 VO Plus \$29 | | | | |
| Portable Phone Number Keep your current or Pac-issued phone number | \$9.95/month | | | | |
| One Time Set-up Fee | | \$99 | \$99 | \$99 | \$99 |

*Ask us about rates for additional users

**Includes one company name. Additional company requires separate plans. Additional DBA \$29/mo.

***Requires 3-month commitment.

****Additional charges, such as postage, may apply. Please see our full Administrative Services Price List.

www.PacificWorkplaces.com



| All Services & Prices are Per User | Itemized Charges | Open Coworking Day Pass | Open Coworking 3-Day Plan | Open Coworking Monthly Plan |
|--|--|-------------------------|---------------------------|-----------------------------|
| | | \$25/day | \$49/mo | \$239/mo |
| Blazing Internet <i>Enterprise-grade internet in shared and private areas</i> | <i>Priceless!</i> | Included | Included | Included |
| Beverage Service <i>The libations in our café – caffeinated or not</i> | <i>\$19/month</i> | Included | Included | Included |
| Meeting Room Discounts <i>Overage use invoiced at \$18 per credit for all memberships.</i> | | | Included | Included |
| Member Resources <i>Access to client portal and member events</i> | <i>Priceless!</i> | | Included | Included |
| 24/7 Access <i>Anytime access to workstations and meeting rooms</i> | <i>\$49/month</i> | | | Included |
| 6-Credits Free Access - Day Office/Meeting Rooms <i>Day offices are 1 credit/hour. More credits required for larger meeting rooms. Used in 1-hour increments</i> | <i>Value of \$108/month</i> | | | Included |
| Color Copying, Printing, & Scanning <i>Use our color copier and networked printer</i> | <i>Scan \$0.04 B/W \$0.09 Color \$0.39</i> | | | 200 pages free/month |
| Mail Service* <i>We collect your mail. Use our business address on your biz cards, web site, and marketing collateral</i> | <i>\$79/month</i> | | | |
| Digital Mail** <i>Mail Alerts, Forwarding & Scanning. We can forward, scan, or shred per your instructions.</i> | <i>\$49/month or \$8 per instance</i> | | | |
| Package Notification <i>You are notified of courier items when they are delivered</i> | <i>\$6.00 per instance</i> | | | |
| 20-Credit Bundle*** <i>For access to day offices, meeting rooms and coworking space. Used in 1-hour increments.</i> | <i>\$169/month (\$139 add-on)</i> | | | |
| Local Phone Number & Unified Messaging <i>Includes voicemail, 24/7 auto attendant, with voicemail sent as WAV email attachment</i> | <i>\$34/month</i> | | | |
| Personalized Call Answering <i>Your calls are answered by our receptionist according to your specifications from 8:30 AM to 5:00 PM PT</i> | <i>\$69/month</i> | | | |
| Coast-to-Coast Call Answering <i>Extended live answering from 5:30 AM to 5:00 PM PT</i> | <i>\$19/month</i> | | | |
| Call Patching <i>Your call is transferred to any phone number in the U.S.</i> | <i>\$9/month</i> | | | |
| Call Screening <i>Calls are announced. You choose which calls to accept. Must also have Call Patching.</i> | <i>\$19/month</i> | | | |
| eFax <i>Receive faxes as PDF email attachments</i> | <i>\$12.95/month</i> | | | |
| Portable Phone Number <i>Keep your current or Pac-issued phone number</i> | <i>\$9.95/month</i> | | | |
| One Time Set-up Fee | | \$0 | \$19 | \$99 |

* Includes one company name. Additional company requires separate plans. Additional DBA \$29/mo.

** Additional charges, such as postage, may apply. Please see our full Administrative Services Price List.

***Minimum 3-month commitment.

www.PacificWorkplaces.com



| | Rooms | Rates | Capacity |
|---|--------------------|---------------------------|-----------|
|  | Open Coworking | \$25/day 2 credits/day | 15 seats |
|  | Day Office | \$30/hr 1 credit/hr | 3 seats |
|  | Baldwin & Braeburn | \$40/hr 2 credits/hr | 4 seats |
|  | Winesap | \$60/hr 3 credits/hr | 4-5 seats |
|  | Honeycrisp | \$60/hr 3 credits/hr | 6 seats |
|  | Pippin & Cortland | \$60/hr 3 credits/hr | 5-6 seats |
|  | Gala & Fuji | \$60/hr 3 credits/hr | 6-8 seats |
|  | Empire Boardroom | \$80/hr 4 credits/hr | 14 seats |

**SPECIAL
DISCOUNT**

**MONTHLY CONTRACT
MEMBERS**

Overage use invoiced at \$18 per credit for all memberships.

CloudTouchdown Members
get access to nearly 1,000
locations
globally at a discount!

CloudTouchdown™ VIP Office Card **PACIFIC
WORKPLACES**

Jenn Ribero
Your Company Name
User CODE: CTVI PWR RIBE

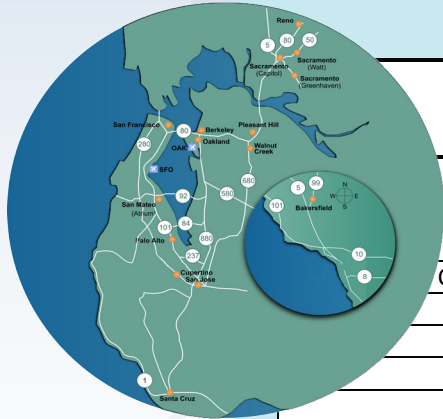


How Mobile Are You?

We can customize your Touchdown Office needs:

Pacific Network Access:

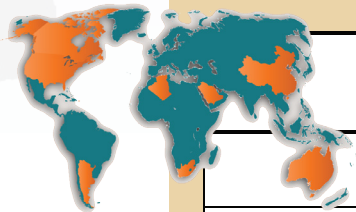
With a PacificTouchdown Pass
Access 17 Pacific Workplaces locations
in California and Nevada



| |  Pacific 8 |  Pacific 20 |  Pacific 50 |
|---|---|--|--|
| What for? | <i>Entry Level Mobility</i> | <i>Occasional Business Travelers</i> | <i>Frequent Business Travelers</i> |
| Monthly Cost | \$89 | \$199 | \$299 |
| Day Office, Coworking and Meeting Rooms | 8 Free hrs of Day Office or 8 credits per month ¹ | 20 Free hrs of Day Office or 20 credits per month ¹ | 50 Free hrs of Day Office or 50 credits per month ¹ |
| Conference Room Overage | 10% discount | 10% discount | 10% discount |
| Preferential Status | ✓ | ✓ | ✓ |
| Helpdesk | ✓ | ✓ | ✓ |
| Free Internet Access ² | ✓ | ✓ | ✓ |
| Beverage Service ² | ✓ | ✓ | ✓ |
| Access to Professional Support ² | ✓ | ✓ | ✓ |
| Free CloudTouchdown™ VIP Pass | ✓ | ✓ | ✓ |

Worldwide Network Access:

With a CloudTouchdown Pass
Access thousands of day offices and
conference rooms at hundreds of
locations worldwide



| |  VIP |  Platinum 20 |  Platinum 50 |
|---|---|---|---|
| What for? | <i>Occasional Business Travelers</i> | <i>Frequent Business Travelers</i> | <i>Road Warriors</i> |
| Monthly Cost | \$24-FREE! | USA Global \$289 \$399 | USA Global \$399 \$699 |
| Day Office, Coworking and Meetings Rooms | 10% discount | 20 Free hrs of Day Office or 20 credits per month ¹ | 50 Free hrs of Day Office or 50 credits per month ¹ |
| Conference Room Overage | 10% discount | 10% discount | 10% discount |
| Preferential Status | ✓ | ✓ | ✓ |
| Helpdesk | ✓ | ✓ | ✓ |
| Free Internet Access ² | ✓ | ✓ | ✓ |
| Beverage Service ² | ✓ | ✓ | ✓ |
| Access to Professional Support ² | ✓ | ✓ | ✓ |

¹ A credit system is used, whereby most day offices are worth one credit, medium sized conference rooms can be worth 2 or 3 credits, and large boardrooms and training rooms can be worth 3 credits or more – See web site for details for each location. Free Hours not available at card holder's home center

² Available in most locations, check website for restrictions

Your Network of Touchdown Offices

Alabama

Birmingham*
Huntsville

Arizona

Chandler*
Peoria
Phoenix
Scottsdale

Arkansas

Bentonville

California

Anaheim
Bakersfield
Beverly Hills*
Berkeley
Burlingame
Carlsbad
Cupertino
Dublin
El Dorado Hills
Felton
Glendale
Irvine*
La Jolla
Laguna Niguel
Los Altos
Los Angeles*
Los Gatos
Mill Valley
Newport Beach
Oakland
Ontario*
Oxnard
Palo Alto*
Pleasant Hill
Pleasanton
Sacramento*
San Diego
San Francisco*
San Jose*
San Mateo
San Rafael
Santa Cruz
Santa Monica
Scotts Valley
Sherman Oaks
Sunnyvale
Thousand Oaks
Valencia

Walnut Creek*
West Hollywood

Colorado

Boulder
Broomfield
Denver*
Golden
Greenwood Village*
Lakewood
Littleton
Lone Tree
Loveland

Connecticut

Cheshire
Danbury
Darien

Delaware

Wilmington

Dist. Of Columbia

Washington DC*

Florida

Boca Raton*
Bonita Springs
Boynton Beach
Coral Gables*
Davie
Deerfield Beach
Doral
Estero
Fort Lauderdale*
Hollywood
Jacksonville*
Key West
Lake Mary
Lake Worth
Miami*
Miami Beach*
Naples*
Orlando*
Pompano Beach
Tampa
West Palm Beach*
Weston*
Winter Park*

Georgia

Atlanta*
Avondale Estates
Douglasville
Marietta
Peachtree Corners

Hawaii

Kapolei

Illinois

Chicago*

Indiana

Indianapolis

Iowa

Des Moines

Kentucky

Louisville*

Kansas

Topeka

Maryland

Baltimore
Bethesda*
Capital Heights
Chevy Chase*
Gaithersburg
Largo
Rockville

Massachusetts

Boston*
Braintree
Burlington
Cambridge
Canton
Hingham
Mansfield
Westborough

Michigan

Adrian
Portage
Sterling Heights
Troy

Minnesota

Edina
Minneapolis
Oakdale
St Louis Park

Missouri

Kansas City
St Louis*

Nevada

Las Vegas*
Reno

New Jersey

Bridgewater
Marlton
Montclair
Mountain Lakes
Mountainside
Mt. Laurel
Parsippany
Pine Brook
Piscataway
Rutherford
Somerville
Sparta
Union City

New Mexico

Albuquerque
Las Cruces

New York

Albany
Brooklyn
Corning
Garden City
Harrison
Melville
New York*
Queens
Uniondale

N. Carolina

Charlotte*
Greensboro*
Holly Springs
Raleigh*

Ohio

Columbus*

Oregon

Hillsboro
Lake Oswego
Portland*

Pennsylvania

Allentown
Bala Cynwyd
Plymouth Meeting
Erie
King of Prussia
Malvern*
Philadelphia*
Pittsburgh
Radnor

Tennessee

Brentwood
Memphis
Nashville*

Texas

Allen
Arlington
Austin
Dallas*
El Paso*
Fort Worth*
Houston*
Katy*
New Braunfels
Plano*
San Antonio*
Sherman
Sugar Land
The Woodlands

Utah

Centerville
Ogden
Salt Lake City
St. George

Virginia

Alexandria*
Arlington*
Chesapeake
Fairfax
Herndon
McLean*
Richmond
Reston*
Virginia Beach

Washington

Issaquah
Redmond
Seattle

Wisconsin

Green Bay*
Madison

Wyoming

Casper

International

Canada*

Mexico*

Australia*

Belgium*

Belize

Chile

China*

Colombia

France*

Germany

Hong Kong*

India*

Indonesia*

Ireland

Japan*

Lithuania

Nigeria

Pakistan

Peru

Portugal

Singapore*

South Korea*

Spain

Taiwan

United Kingdom*

Uruguay

*Multiple Locations

For a full list of locations, please visit

www.CloudVO.com